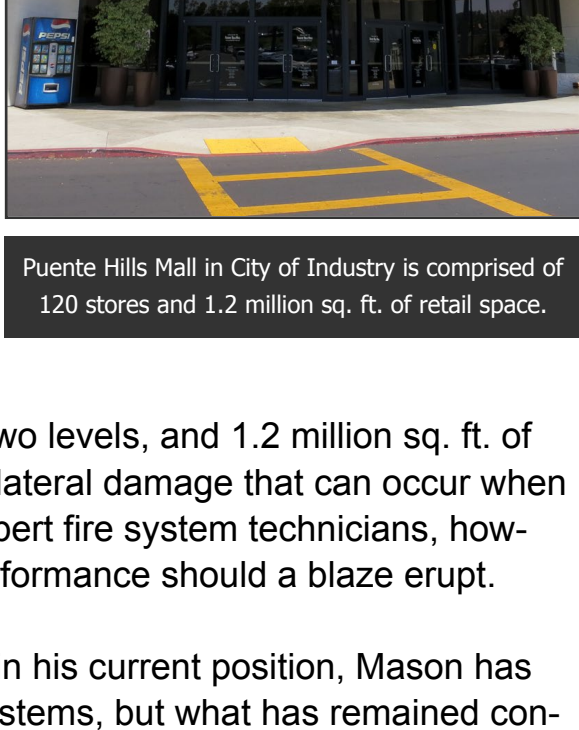


## Puente Hills Mall Protected With JMG Fire Detection System

Ken Mason, general manager of the Puente Hills Mall in City of Industry, has sought JMG's expertise in fire monitoring and detection systems for the past 15 years because he recognizes that flames are not the only agent of destruction during a fire.

He points out that the high efficiency of today's fire sprinkler systems can release more than one hundred gallons of water per minute and water damage can create property loss as well. It's a key reason Mr. Mason appreciates the important role JMG's service plays in the equation.



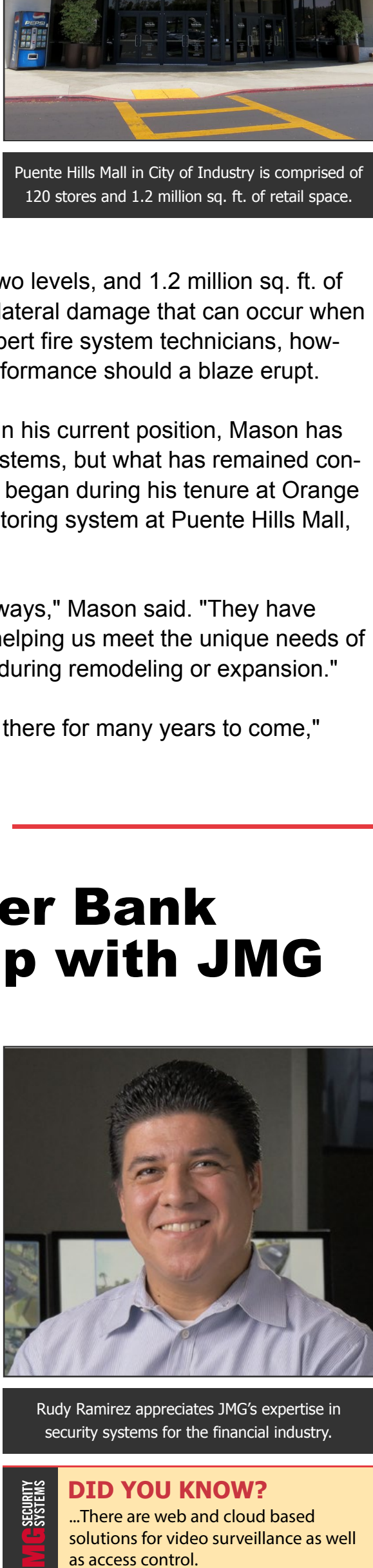
Puente Hills Mall in City of Industry is comprised of 120 stores and 1.2 million sq. ft. of retail space.

Since Mason's mall is comprised of 120 stores over two levels, and 1.2 million sq. ft. of retail space, he is understandably sensitive to the collateral damage that can occur when sprinklers are activated. Regular testing by JMG's expert fire system technicians, however, assures Mason that he will receive optimum performance should a blaze erupt.

With over 20 years in retail management, the last 12 in his current position, Mason has seen many changes in codes and fire suppression systems, but what has remained consistent is his regard and relationship with JMG, which began during his tenure at Orange Mall. Most recently, JMG replaced the entire fire monitoring system at Puente Hills Mall, which included a 100% rewiring update.

"JMG has shown us its 24/7 capability in a variety of ways," Mason said. "They have excellent, experienced personnel who are flexible in helping us meet the unique needs of our tenants, where we often require zone shutdowns during remodeling or expansion."

"JMG is a very reliable company that we know will be there for many years to come," Mason added.



Rudy Ramirez appreciates JMG's expertise in security systems for the financial industry.

### DID YOU KNOW?

...There are web and cloud based solutions for video surveillance as well as access control.

Such confidence is earned. JMG began what Ramirez terms as a partnership when Irvine-based Pacific Premier Bank had five locations. Today it has 13 branches in Orange and San Diego counties. "As we continue to grow," Ramirez explains, "JMG has been instrumental in modernizing the security systems of the banks we acquire."

Based on past performance, Ramirez anticipates a long partnership. "JMG has proven to be very knowledgeable and keeps us aware of how we can leverage the developments in digital, wireless and access card technology to our advantage," he added.

Perhaps more revealing was Ramirez's comment on service. "I know I can pick up the phone at any time and someone from JMG will be there to handle my request."

The partnership extends well beyond bank security, as Pacific Premier has been the Host Sponsor for the JMG Benefit Golf Tournament for the past three years.

## New Logo Communicates Established Values

by Ken Jacobs, President/CEO  
JMG SECURITY SYSTEMS, Inc.

A brand refreshing process is underway at JMG. You'll see it on the newsletter mast-head and it is reflected in a website update, which will be completed in a few weeks.

The logo package accents our commitment to service, which wouldn't be possible without our 28-year track record of excellence in this area. It also literally symbolizes our desire to stay current, to express a strong message and to build on this core foundation of service.

\* \* \* \* \*

Now in its second year, we consider our Command Center a very visible extension of our focus on service. We invested more than \$250,000 to demonstrate that "seeing is believing" when it comes to video monitoring systems. I invite you to view the "YouTube" posting on the Command Center, by visiting: [www.jmgsecuritydemo.com](http://www.jmgsecuritydemo.com). Then make an appointment with your JMG sales agent for a no-obligation demonstration tailored to your needs.

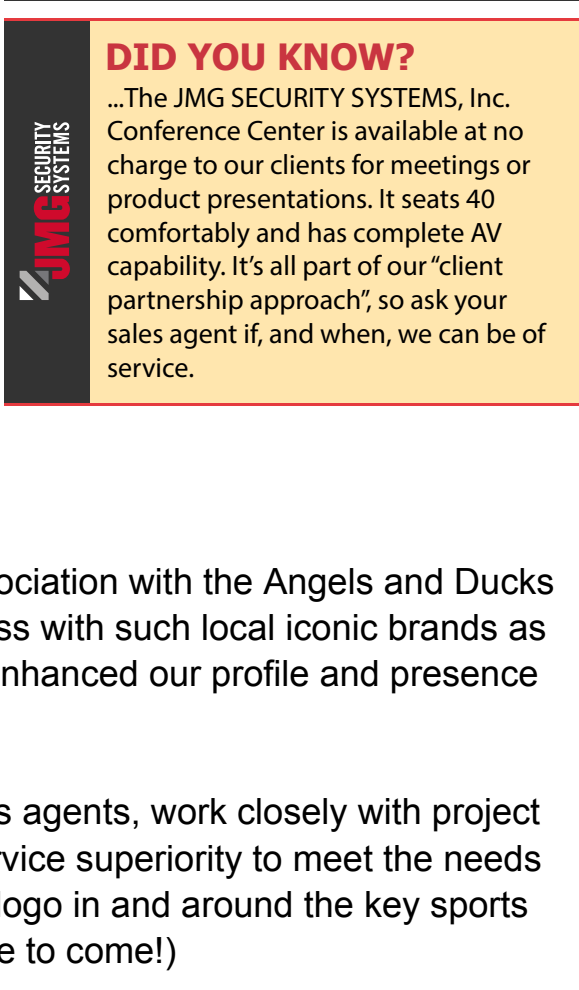
\* \* \* \* \*

Our San Diego office is also growing. Just as our association with the Angels and Ducks propelled us to prominence in this area, doing business with such local iconic brands as Sea World, San Diego Zoo and BioMed Realty, has enhanced our profile and presence down south.

Mike Tremblay and Jason Darby, our San Diego sales agents, work closely with project manager Greg Cobb and his team to maintain our service superiority to meet the needs of a growing client base there. Also, look for our new logo in and around the key sports arenas as we hope to finalize new relationships. (More to come!)

\* \* \* \* \*

On a final note, I look forward to seeing as many of you as possible at the 20th Annual JMG Benefit Golf Tournament on Wednesday, May 20th at Mile Square Golf Course here in Fountain Valley. There will be some great additions to the event this year as we mark this two-decade milestone.



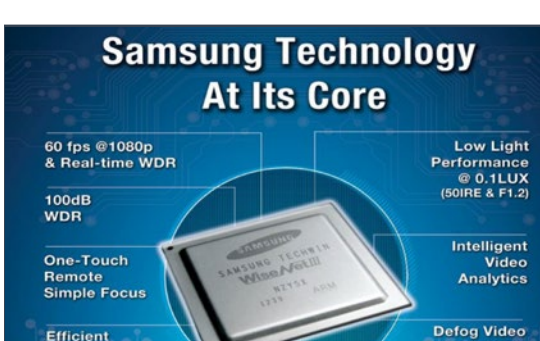
Ken Jacobs, President/CEO  
JMG SECURITY SYSTEMS, Inc.

### DID YOU KNOW?

...The JMG SECURITY SYSTEMS, Inc. Conference Center is available at no charge to our clients for meetings or product presentations. It seats 40 comfortably and has complete AV capability. It's all part of our "client partnership approach," so ask your sales agent if, and when, we can be of service.

### JMG BRAND ANNOUNCEMENT

Enhanced and reinforced with the new client-centric tagline, "Our service is your security," the new JMG logo is designed to convey the layers of protection provided by JMG SECURITY SYSTEMS, Inc.



Next seminar on Wednesday, June 10th. More info to follow.

## Most Recent Seminar Updated IP Video Integration Capabilities

Jordan M. Thomasson, regional sales manager in Southern California for Thomasson Marketing Group, and a recognized expert in IP camera technology, conducted the JMG Update Seminar, held on March 18th.

Thirty security professionals attended the four-hour presentation held in the JMG Conference Center, where they were updated on the CCTV industry and saw what current solutions can accomplish. Mr. Thomasson also theorized about such future possibilities as edge and cloud-based solutions.

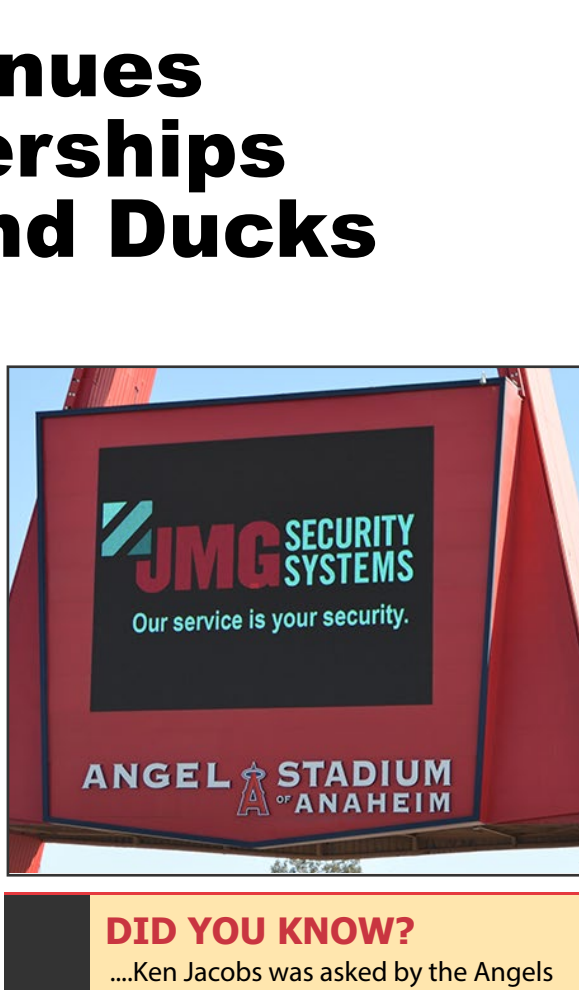
Mr. Thomasson credits IP video superiority to its increased resolution, improved scalability and greater efficiency, which he said is made possible by the technology's video analytics. They enable more definitive and focused event detection.

The importance of good lighting to maximize the results of CCTV technology was also emphasized. Higher megapixel IP cameras, Thomasson explained, naturally require more light than their analog counterparts.

With technology changing so rapidly, Mr. Thomasson advised that now, more than ever, it is important for loss prevention professionals to choose a security systems partner that is capable of designing, delivering and supporting these very high tech solutions.

JMG sales agents are familiar with this technology and can also bring security directors up to date about their systems and how IP technology can be integrated with existing analog systems. Your JMG sales agent can also help anyone become current on how these new systems stay current on future technology.

One in a continuing series of seminars JMG has developed and hosted quarterly since 2002, they generally run from 10 am to 2 pm and include a working lunch. For complete information on the next seminar, scheduled for June 10th, please contact your JMG sales agent or visit [www.jmgsecurity.com](http://www.jmgsecurity.com).



JMG's seminars feature AV presentations and hands on demonstrations for greater understanding of the topics.

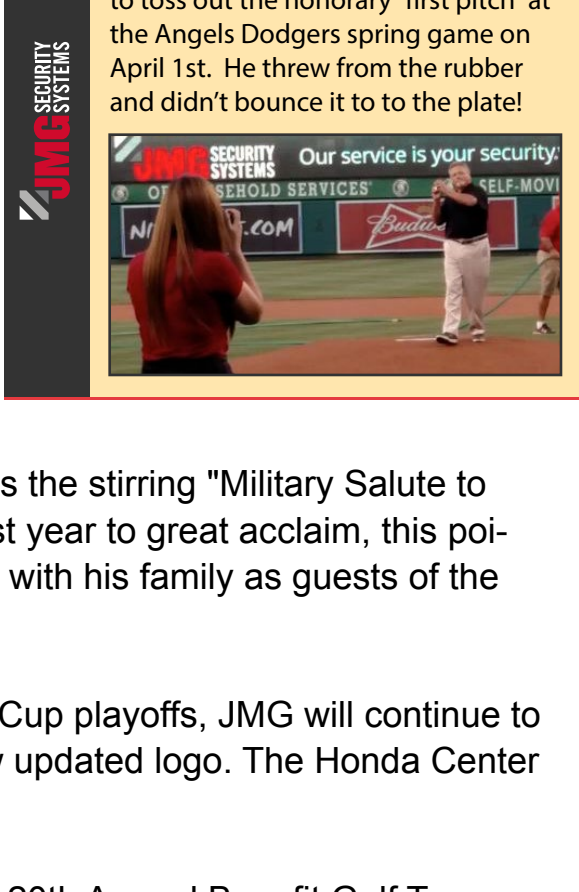
## JMG Continues Team Partnerships With Angels and Ducks

With the Angels' baseball season just underway, it's very timely to announce that JMG SECURITY SYSTEMS, Inc.'s relationship with the popular franchise is not only continuing, but expanding as well.

An association that began with JMG securing the retail outlets at the stadium several years ago, has evolved into a marketing partnership that finds JMG providing upgraded security cameras as well as sponsoring in-game promotions.

JMG's entertaining video short, "Behind the Scenes," will be played once during home games, too. If you can't make it to the game, the video can be seen at any time on YouTube at <https://goo.gl/16ivK2>.

The bond in the relationship was evident when the Angels asked Ken Jacobs to throw out the honorary first pitch at the Angels and Dodgers spring exhibition game in Anaheim on April 1st.



### DID YOU KNOW?

....Ken Jacobs was asked by the Angels to toss out the honorary "first pitch" at the Angels Dodgers spring game on April 1st. He threw from the rubber and didn't bounce it to the plate!

Perhaps JMG's most popular sponsorship, however, is the stirring "Military Salute to Heroes" at every Saturday home game. Launched last year to great acclaim, this poignant tribute salutes a veteran who attends the game with his family as guests of the Angels and JMG.

Since the Ducks made the post-season NHL Stanley Cup playoffs, JMG will continue to sponsor the "Power Play," which now features its new updated logo. The Honda Center marquees also display the new JMG logo.

Both the Angels and Ducks are participating in JMG's 20th Annual Benefit Golf Tournament by providing the first five Platinum Sponsors of the event with four tickets in suites at their respective venues.

"We have a mutually beneficial relationship that I anticipate will increase in the coming years," Ken Jacobs said of the close association that exists between these leaders in their fields.

Wednesday, May 20th JMG SECURITY SYSTEMS, Inc. Golf Tourney

## Platinum Sponsor Gets Suite Deal At JMG Benefit Tournament

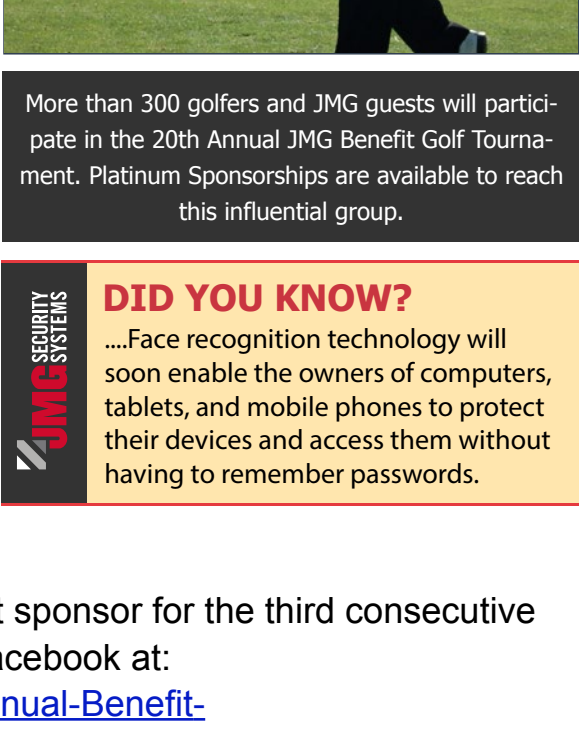
The JMG Benefit Golf Tournament, which usually sells out, has foursome openings and sponsorship opportunities still available. The May 20th event at Mile Square Golf Course will be held over both 18-hole courses and feature such extras as a putting contest, long drive specialists, valuable tee prizes, raffle items and several of its popular beverage stations.

More than 300 participants are expected to mark the 20th anniversary of the tournament, which makes it a great target for sponsors wishing to reach this group. In honor of the 20-year milestone, JMG has created the Platinum Sponsorship, which entitles the sponsor to four tickets to an Angels or Ducks game in a catered suite.

The tournament, which has generated more than \$1.2 million dollars for the Boys & Girls Clubs of Huntington Valley since 1995, will have several new attractions to commemorate the anniversary, and Pacific Premier Bank will be the host sponsor for the third consecutive year. For the first time, you can follow the event on Facebook at: [www.facebook.com/pages/JMG-Security-Systems-Annual-Benefit-Golf-Tournament/281614997969](http://www.facebook.com/pages/JMG-Security-Systems-Annual-Benefit-Golf-Tournament/281614997969)

"Sponsorships have always been a key part of our fundraising and we are grateful for the local and security-related businesses that have contributed to our success," said Ken Jacobs, who founded the tournament and has made it one of the most popular in Southern California.

To inquire about sponsorships or to play in the tournament call JMG SECURITY SYSTEMS, Inc. at 800-900-4JMG (4564) and ask for Sue.



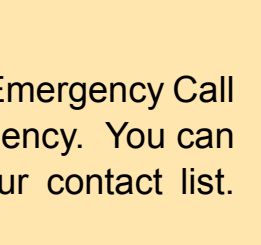
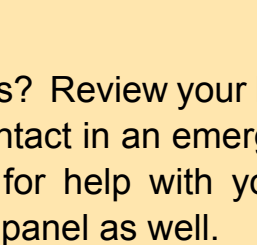
More than 300 golfers and JMG guests will participate in the 20th Annual JMG Benefit Golf Tournament. Platinum Sponsorships are available to reach this influential group.

### DID YOU KNOW?

....Face recognition technology will soon enable the owners of computers, tablets, and mobile phones to protect their devices and access them without having to remember passwords.

### JMG FUN FACTS

JMG has two avid fishermen on the team; Pete Jacobs, vice president of operations and Greg Greenfield, senior sales agent. Each year they sail the high seas on multiple occasions in search of tuna, yellowtail or whatever is in season. On a trip last year Pete caught the jackpot fish when he hauled in a 40 lb. bluefin tuna. Greg reports that it took Pete more than an hour, and three times around the boat, to land his catch! "Next year we will cut his line after two passes around the boat," promised Greg. In turn, Pete agreed to give Greg some tips for their next trip so he can have a chance at catching the jackpot fish. Next time you see either of them, be sure to ask, "How big was that fish?"



While Pete (left) won the most recent jackpot, Greg had his own winner last year.

## Service Checklist Reminder

\* Test all the points on your burglar alarm system by verifying signals are being received at the monitoring center. Just call 866-459-0009 to place your system on test.

\* As systems age, periodic maintenance is recommended. JMG offers preventative maintenance service plans as well as System Service Agreements that cover equipment, labor or both. Many new technologies are available and systems once thought to be too expensive are becoming more affordable than ever. Call for a free security review today!

\* Turnover or promotions at your place of business? Review your Emergency Call List on a regular basis to ensure we have the contact in an emergency. You can send an e-mail to [dataentry@jmgsecurity.com](mailto:dataentry@jmgsecurity.com) for help with your contact list. Don't forget to remove their code from the alarm panel as well.

We are here to help! If you need assistance with testing your system, code administration or other training, please don't hesitate to contact us.

For more information or to schedule a demo call 800-900-4JMG (4564) or visit [www.jmgsecurity.com](http://www.jmgsecurity.com).