

Shimano Reels in JMG to Secure Distribution Centers

The familiar JMG SECURITY SYSTEMS logo over the tunnel above the Angels' bullpen at Anaheim Stadium, seen by millions over the past three years, attracted the attention of an experienced facilities manager three years ago.

Allen Johnston doesn't remember who won that night but he felt he hit a home run by researching and selecting JMG to secure the distribution facilities he managed for Shimano in Irvine, a short time later. At the time Shimano, known internationally for its fishing tackle and bicycles, was remodeling and expanding its distribution center and offices to their current 200,000 s.f. size. The center occupies two buildings across the street from each other.

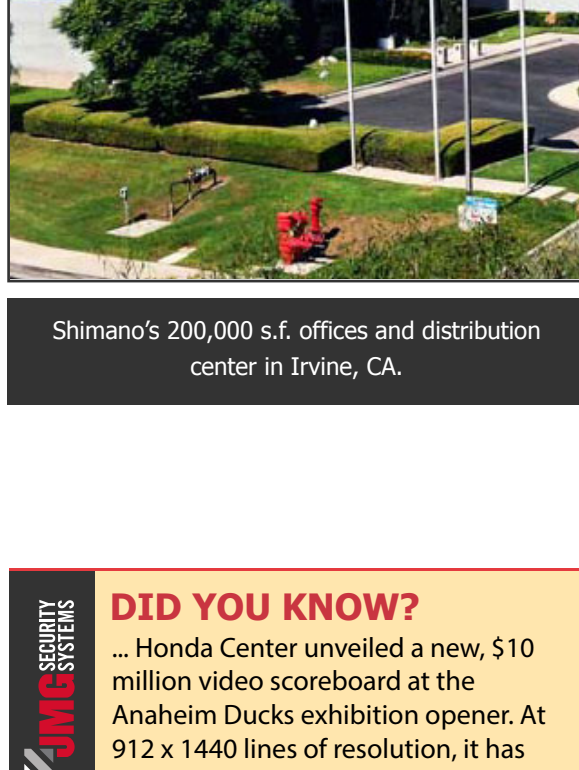
"Shortly after seeing the JMG name all over the stadium," Johnston recalls, "I was at a vendor event where everyone was praising JMG and its service and I hadn't even asked."

The national security vendor Johnston had in place then, picked a bad time to demonstrate a lack of service. Given a 24-hour deadline to finish a job in order to pass an inspection the next day, the vendor got only 20% done and then informed Johnston a surcharge would be in effect to complete the job by the following day.

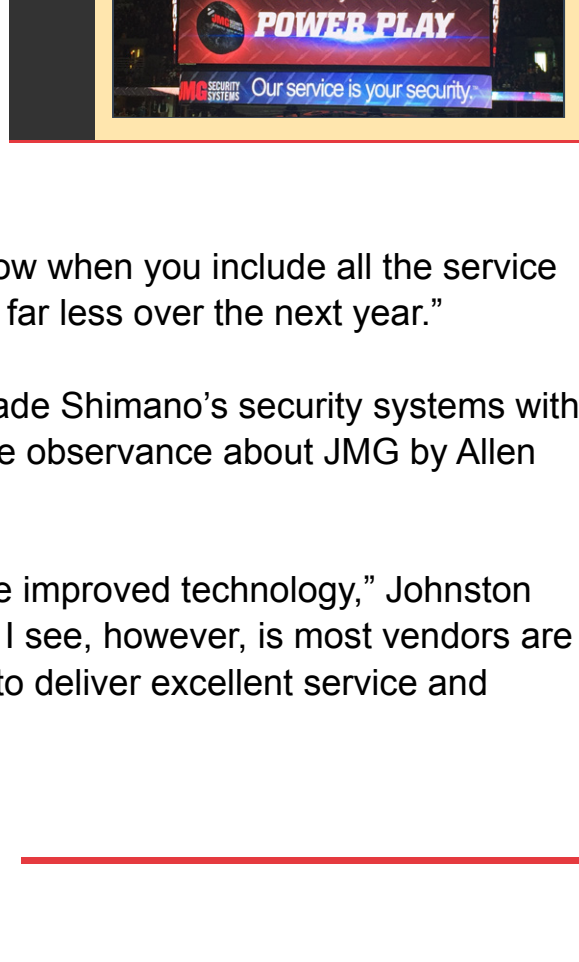
Johnston, who two years ago relinquished the facilities management responsibilities to colleague Mike Morrill, put the job out to bid to JMG and others the next day. "I can't say JMG was the lowest bidder," Johnston remembers, "but I do know when you include all the service and maintenance included in the contract, JMG costs far less over the next year."

Under Morrill's guidance, JMG has continued to upgrade Shimano's security systems with the latest technology, which prompted another positive observance about JMG by Allen Johnston.

"Most will say the biggest change in our industry is the improved technology," Johnston stated about his 23-year career. "The biggest change I see, however, is most vendors are providing less service. JMG is unique as it continues to deliver excellent service and technology into every aspect of the security process."



Shimano's 200,000 s.f. offices and distribution center in Irvine, CA.



Next seminar will be on Brivo in first quarter 2016.

BRIVO Introduces a New Feature to Their OnAir Software Platform

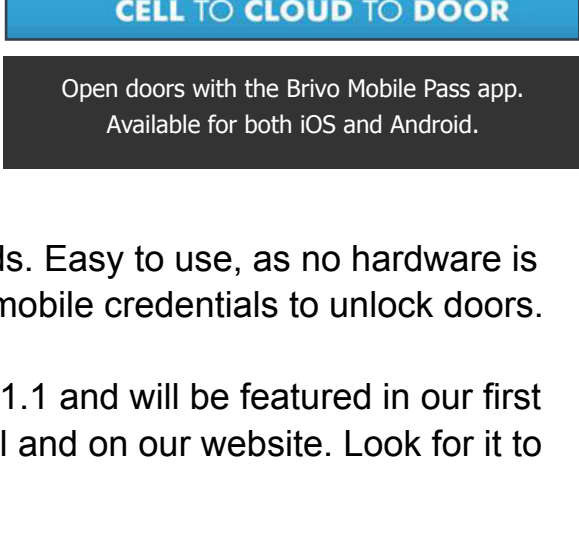
At JMG, we understand how quickly technology changes. One key force that continually pushes technology, is centered around making products more user friendly.

Available now on both iOS and Android, Brivo Mobile Pass introduces a new level of convenience by providing you with the ability to access secured areas with a mobile device.

A new feature of the Brivo OnAir platform, Brivo Mobile Pass, eliminates the need for physical keycards. Easy to use, as no hardware is required, users can instantly generate and distribute mobile credentials to unlock doors.

Brivo Mobile Pass is now live in Brivo OnAir version 11.1 and will be featured in our first seminar next year at a date to be announced by email and on our website. Look for it to occur in Quarter 1.

If you are a current user of Brivo OnAir, you can take advantage of this new feature immediately. Please call your JMG sales agent for more details; or our sales office at 800-900-4564.

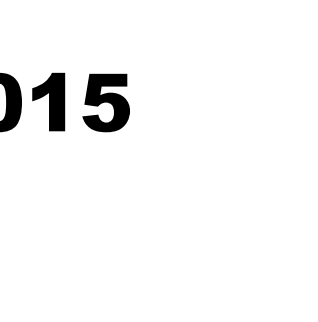


Open doors with the Brivo Mobile Pass app. Available for both iOS and Android.

JMG FUN FACTS

Fire test supervisor Shane Lapka has had quite a year. In the last 12 months he was named JMG employee of the year, he has purchased a new home in Orange and he and his wife Lauren are expecting their first child; a girl.

Congrats Shane and Lauren.



Looking back on 2015

by Ken Jacobs, President/CEO
JMG SECURITY SYSTEMS, INC.

There is much to be grateful for as I reflect on 2015. JMG followed a record year in 2014 with another solid, successful year these past 12 months. Success is measured not only in revenue, but in retaining excellent relationships with our many clients, employees and security partners.

At the core and foundation of JMG is a commitment to service, which is the reason our rebranding effort this year resulted in a new tagline: "Our service is your security." Once we put this commitment in writing, we must live up to the promise. All JMG employees understand this pledge and strive to do all they can to deliver on it.

We recently started our 29th year in business. Longevity and experience matter. A large percentage of JMG employees have spent most or all of their careers here. Many of our clients have also been loyal, long-term customers who heavily rely on us. Mike and I understand and appreciate what is expected of JMG as a company.

This past year we hosted our 20th Annual Boys and Girls Club of Huntington Valley charity golf event. We have raised more than \$1.2 million for this wonderful organization. We also continue to support many other charities and causes. Giving back to the community remains an important part of our culture and commitment.

We'd like to thank our many vendor partners for their support and expertise. They allow JMG to remain at the forefront of technology— and give us the ability to offer clients the very best in security and fire alarm technology. JMG's state-of-the-art Demo Room continues to receive rave reviews and is a valuable tool for security decision makers.

Please communicate with us. Let us know how we are doing. Just as our sales agents, installers and technicians ask as they wrap up, I ask the same of you now: "Is there anything else we can do for you?" We genuinely would like to hear!

Thank you for your continuing support and loyalty. Best wishes for a safe holiday season and prosperous 2016.



Ken Jacobs, President/CEO
JMG SECURITY SYSTEMS, INC.

JMG cares about your safe-keeping as well as keeping your business safe!



JMG's Conference Center was filled to capacity at the September seminar on performing CPR. The importance of the subject matter led JMG to hold a second presentation for its personnel.

The next seminar in the JMG Seminar Series will be on the advances of the Brivo access control system, which will be held during the first quarter of next year. You will be notified by email and it will be posted on the JMG website jmgsecurity.com. Be sure to make reservations and remember that it includes a working lunch and runs from 10 a.m to 2 p.m.

For updated information or to make reservations, please contact Callie Snyder at csnyder@jmgsecurity.com or call: 800-900-4JMG.

Intrusion Stymied by JMG SECURITY SYSTEMS

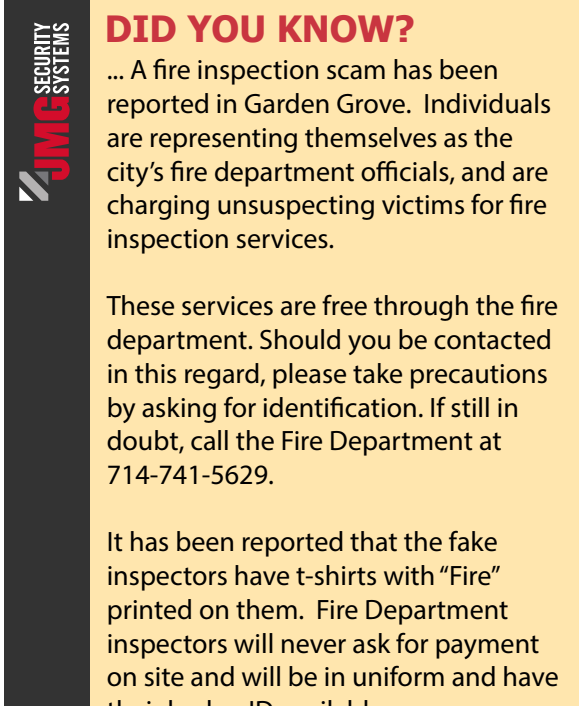
Is it a false alarm or a real intruder? That is the question...

At JMG SECURITY SYSTEMS we take every alarm seriously. For Yardney Water Filtration Systems, this resulted in the recent arrest of an intruder that was caught red-handed on their premises utilizing our Interactive Video Monitoring system.

Chris Phillips – President of Yardney Water Filtration Systems – received a rude awakening at 5am one morning in October 2015. The JMG SECURITY SYSTEMS monitoring center contacted Chris to report an exterior motion sensor was activated – alerting our operator of a possible intruder on the premises. Chris' first reaction was to disregard the alarm, as often times systems are triggered by an animal or debris blowing in the wind. However, in this case, our monitoring center had the ability to not only receive the alarm signal, but actually see the intruders through the video system, in real-time, which was integrated with the burglar alarm system.

The police quickly arrived and thwarted the break-in. The intruder was caught, arrested and removed from the property. The interactive video surveillance system saved Yardney a lot of time, money and prevented significant loss. In fact, this was the ninth incident derailed on Yardney's grounds in recent years. It's no coincidence that when you have good security systems in place trespassers get caught.

Yardney's investment in the right surveillance system and security team allows its executives to sleep soundly at night – and most mornings – knowing JMG SECURITY SYSTEMS is always awake and on high alert.



Yardney Water Filtration Systems premises are monitored by JMG SECURITY SYSTEMS.



These services are free through the fire department. Should you be contacted in this regard, please take precautions by asking for identification. If still in doubt, call the Fire Department at 714-741-5629.

It has been reported that the fire inspectors have t-shirts with "Fire" printed on them. Fire Department inspectors will never ask for payment on site and will be in uniform and have their badge ID available.

Panoramic Cameras: The Newest Trend in Video Surveillance Applications

by Craig Loyd, V.P. Operations
JMG SECURITY SYSTEMS, INC.

A growing trend in the video surveillance market is the use of panoramic or "fisheye" cameras.

Fisheye and panoramic cameras offer a much wider field of view than fixed cameras, up to 360°. Unlike fixed cameras that narrow in on a specific spot or area such as a room, hallway, office cubicle, entrances and exits; fisheye and panoramic cameras can cover a much wider area. Depending on your security needs, a fish-eye or panoramic camera may be what you're looking for, as both can provide surveillance for broad areas like stores, warehouses, parking lots, stadiums, museums, concert halls, and ports.

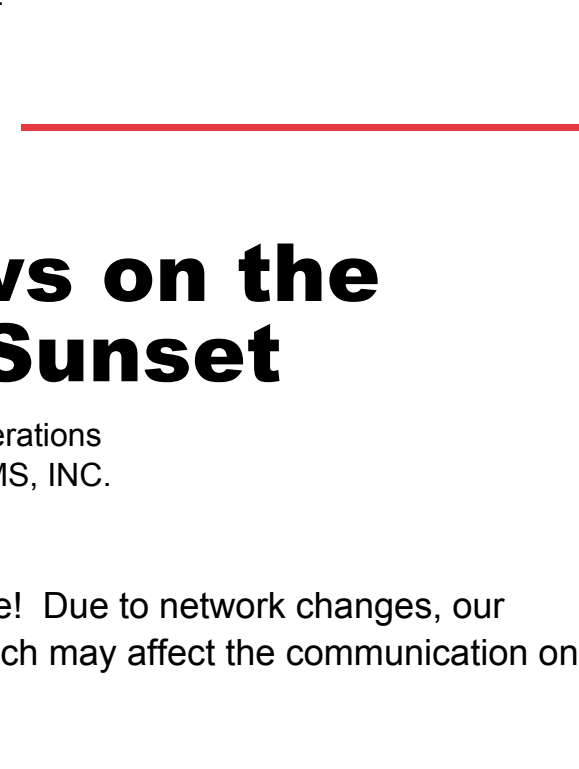
Fisheye cameras create an image that replicates a circle or barrel, with a 180° or 360° field of view shown in the lens' diameter circle. The curve of the fisheye lens can see in all directions at the same time, making it a practical surveillance camera choice for many real-world applications. Fisheyes are usually mounted on a ceiling or wall to monitor and record a wide area, particularly at the center point of the location. Furthermore, fisheye cameras have a discrete shape so they blend in exceptionally well with just about any background.

If you're seeking to capture entire scenes with greater detail in many directions, then panoramic security cameras may be the right fit for your surveillance coverage needs.

If you'd like to see the latest in IP fisheye cameras schedule a hands-on demonstration or call for more information. www.jmgsecuritydemo.com/.



Fisheye and panoramic cameras cover a wider area, providing surveillance for large establishments.



Important News on the Cellular 2G Sunset

by Pete Jacobs, V.P. Operations
JMG SECURITY SYSTEMS, INC.

Don't let your cellular communication service lapse! Due to network changes, our carriers are discontinuing 2G cellular service which may affect the communication on the system that you have installed at your location.

The carriers have already begun to sunset the 2G network and it will be completely dismantled by Dec. 31, 2016.

Here is a brief summary from our vendors as to what is happening with the 2G sunset:

Now is the time, more than ever, to make sure you are testing your system regularly. In addition to hearing the alarm on-site, it is critical to make sure JMG is receiving the alarm signals from your system. If you need help testing and verifying signals or if you want to check if the 2G sunset will affect your system, please call our service department at 800-900-4564.

For more information or to schedule a demo call 800-900-4JMG (4564) or visit www.jmgsecurity.com.