

SECURITY TODAY



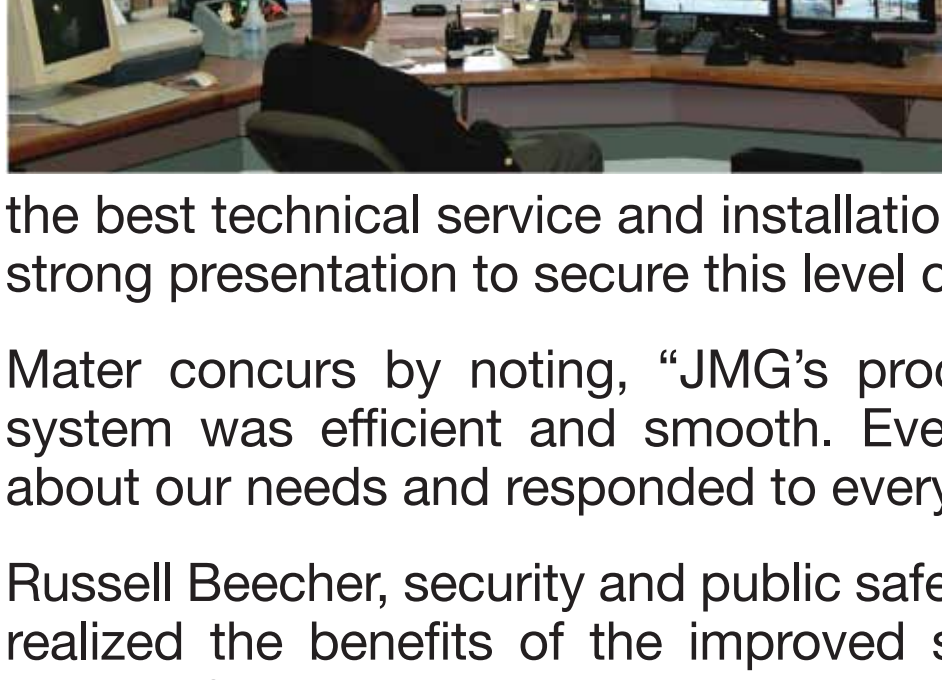
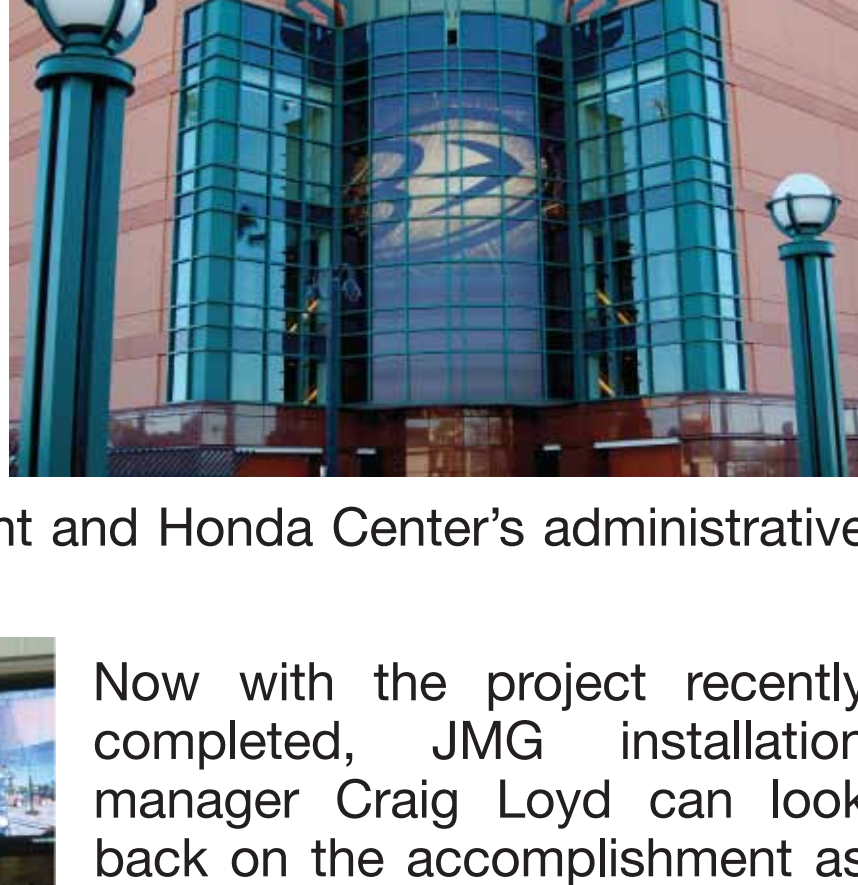
Securing Southern California

JMG SECURITY SYSTEMS • 17150 Newhope St. • Suite 109 • Fountain Valley, CA 92708 • 714/545-8882 • 800/900-4564
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JMG Reaches Goooooooooooooal with Honda Center Upgrade

While scoring goals at Honda Center is rather commonplace this time of year, those that were just made by JMG at this popular entertainment venue are rather noteworthy.

Last fall when Honda Center was the recipient of a sizeable Homeland Security grant to upgrade its security systems, director of operations, Brent Mater turned to JMG to develop an integrated system that would meet the criteria of the super agency as well as the requirements of the Anaheim Police Department and Honda Center's administrative and I.T. management staffs.



Now with the project recently completed, JMG installation manager Craig Loyd can look back on the accomplishment as one that demonstrates JMG has the expertise, efficiency and technology to be awarded a contract of this magnitude. "By keeping up with the advances in new equipment and attracting the best technical service and installation personnel available, we can make a strong presentation to secure this level of business," Loyd summarized.

Mater concurs by noting, "JMG's process of designing and installing the system was efficient and smooth. Everyone involved was very concerned about our needs and responded to every suggestion or question we had."

Russell Beecher, security and public safety manager at the Center for six years realized the benefits of the improved system almost immediately. "Already three or four situations with troublesome fans, that we may have missed without the additional cameras, were diffused without incident," he said.

As one might expect, the overall system design was complex to meet the diverse criteria of the collaborating agencies. It included replacing all analog cameras and video recorders at Honda Center with IP camera technology from Panasonic.

In addition to providing maximum clarity, the new outdoor and indoor cameras now secure all critical areas, including 100% coverage of all parking lots. The total system enables the Anaheim police and Honda Center security staff to control, monitor and record all activity through the dual streaming technology built into each camera.

Built in 1993, the centrally located Honda Center attracted more than 300,000 fans to events just last year and in excess of 26 million overall. JMG was the original security system vendor in '92-'93 and has been instrumental in securing the premises, without interruption, since that time. ■

Positive Thinking Will Put The Economic Recovery On the Fast Track



By Ken Jacobs, CEO

Just as it takes less muscle power to smile than frown, getting the economy to show positive signs is far easier than obsessing about how bad it seems to be. I believe we all need to do our part, which begins with positive thinking and optimism about the future.

At JMG, we're kicking our marketing up a notch because we believe we have to seize the moment with confidence. I hope all of our clients and business associates can share our enthusiasm and benefit from the positive energy we can generate as a whole.

I think the decline we saw in most industries last year will lead to a pent-up demand this year for the goods and services we all provide. That would put us on the threshold of a rebound, which could occur earlier than most expect.

Those of us who are ready to take advantage when the recovery begins, will have a competitive edge to capture the new business. I want that to be all of us.

For our part, JMG is here to help in any way we can. While we're known for our service, our sales agents are very adept at looking at ways to reduce the cost of loss prevention should you be temporarily downsizing your security staff or number of locations.

Whatever your needs, we have the products, personnel and experience to help. ■



Client Services Adds...

Blake Contant, a recent UCSB grad to manage account transitions. When new tenants move into a JMG protected facility, Blake will ensure a smooth transition from one owner to the next. Responsibilities include training new clients in system operation and updating the system if there are now new requirements.

IP Camera Technology from Panasonic Featured in Honda Center Upgrade



IP camera technology has ushered in a new level of convenience and quality in the CCTV segment of the security systems industry. Developed by Panasonic Security Systems, the cameras were the key elements in the security systems upgrade at Honda Center that included replacing all the analog cameras with digital.

Standing for Internet Protocol, IP uses Ethernet rather than coaxial cable to transfer data from the camera lens to monitoring and storage systems. As a result, there is virtually no difference in the quality of picture from what the camera sees to what might be viewed later on a monitor; and, the extra space for bulky cable storage is no longer required.

Two IP cameras, one for indoor and the other for outdoor placement, were the two primarily specified by the JMG system integrators. According to JMG installation manager Craig Loyd, this new camera technology is very affordable and could be used to upgrade a number of current JMG client applications to IP-based systems.

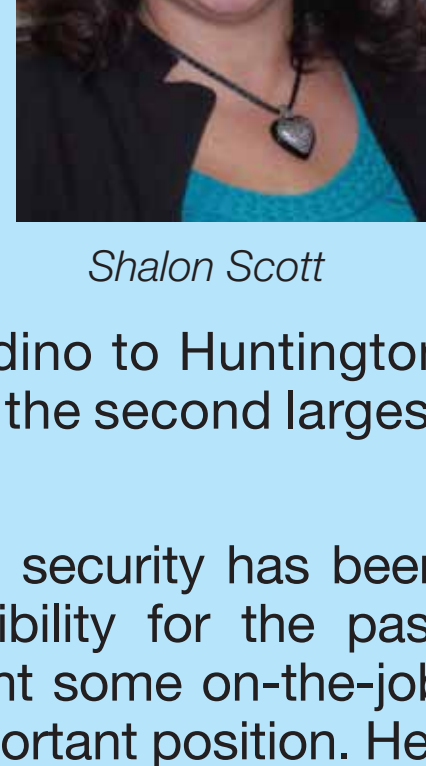


The i-Pro WV-NS954 is the most advanced network PTZ available for indoor applications. It can also be used outdoors in a camera housing. Featuring SDIII technology, it delivers the highest quality images attainable in any lighting condition.

The outdoor counterpart is i-Pro WV-NW484S. It is a vandal-resistant network dome camera featuring the industry's first anti-shock Auto Back Focus (ABF) camera that ensures perfect focus when switching from color to black and white, and in reducing manual adjustment during and after installation. Its features include digital motion detection and automatic Day/Night operation.

For additional information on IP camera technology and how it can modernize your security system, contact your JMG sales agent. ■

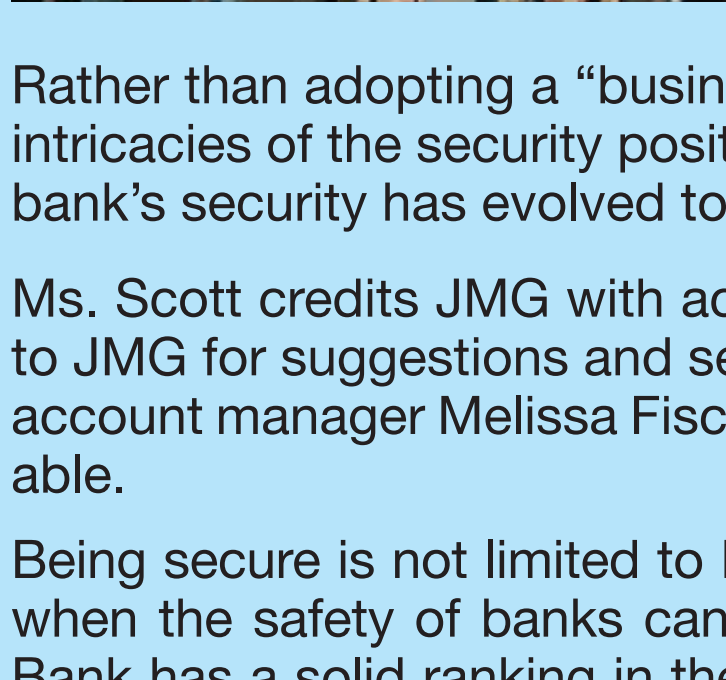
Pacific Premier Bank Credits JMG's Expertise



Sharon Scott

Sharon Scott, who began her career as a receptionist with Pacific Premier Bank (PPB) in 2001, is now the assistant vice president for facilities management, which includes being the security director for all of the bank's properties.

Also growing in stature is PPB, which was originally named Life Bank and headquartered in San Bernardino. Founded in 1983, it has expanded to six branches, stretching east to west from San Bernardino to Huntington Beach; and, with more than \$700 million in assets, is the second largest bank based in Orange County.



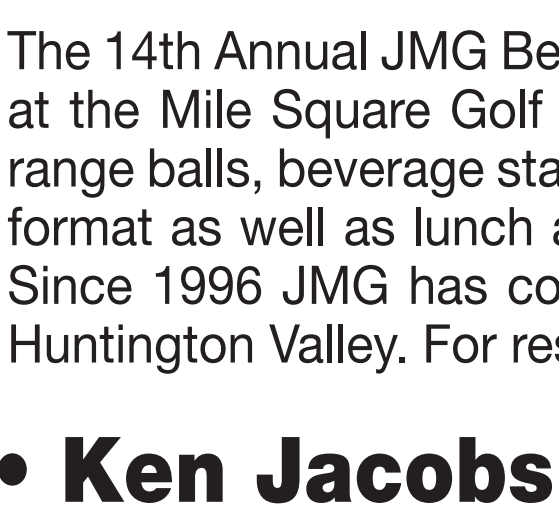
Improving the bank's security has been Ms. Scott's responsibility for the past year, which has meant some on-the-job training for a very important position. Her prior management experience, gained as property manager and maintenance manager however, had provided a good basis. One that she has added to by being a very fast study with an open mind.

Rather than adopting a "business as usual approach" while learning the intricacies of the security position, Sharon has been very involved as the bank's security has evolved to state of the art.

Ms. Scott credits JMG with accelerating her learning curve. She looked to JMG for suggestions and senior agent Greg Greenfield and executive account manager Melissa Fischer proved both available and knowledgeable.

Being secure is not limited to PPB's properties and personnel. At a time when the safety of banks cannot be taken for granted, Pacific Premier Bank for 2008. The Bank offers a full complement of deposit and loan products for commercial businesses, non-profit organizations, and consumers. In addition to the Costa Mesa branch, PPB operates branches in Los Alamitos, Huntington Beach, Newport Beach, San Bernardino and Seal Beach. ■

JMG Community Projects



• FOOD DRIVE

Lisa Tusso, JMG's H.R. manager coordinated JMG's annual employee food drive in December, which resulted in a donation of more than 260 lbs. of grocery goods to the Orange County Rescue Mission. ■



• Save the date... See you there!

The 14th Annual JMG Benefit Golf Tournament will be held on Wednesday, May 13, at the Mile Square Golf Course in Fountain Valley. The \$175 donation includes range balls, beverage station refreshments, cart and 18 holes of play in a scramble format as well as lunch and dinner. Ask about sponsor packages starting at \$75. Since 1996 JMG has contributed almost \$600,000 to the Boys & Girls Clubs of Huntington Valley. For reservations call JMG at 800-900-4JMG (4564). ■

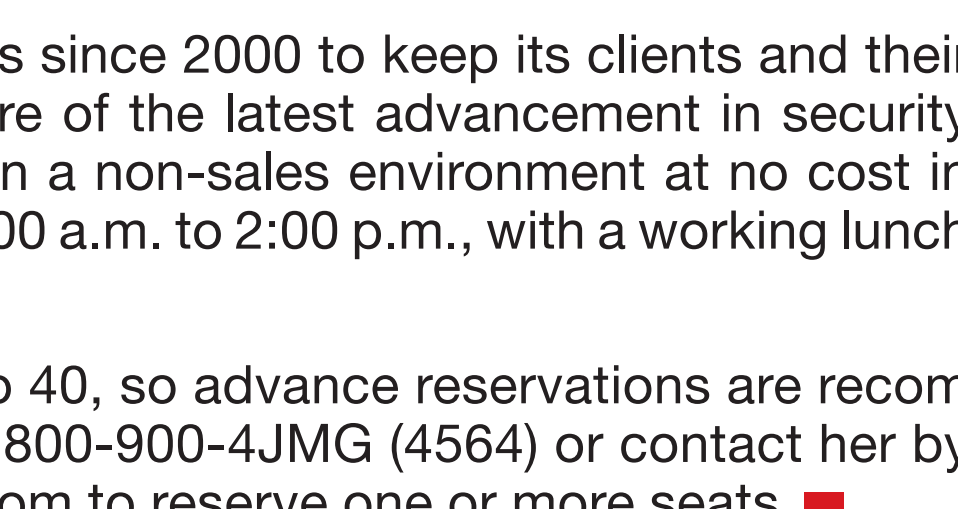
• Ken Jacobs Recognized with National Awards

Ken Jacobs has been recognized by the Boys & Girls Clubs of Huntington Valley for his time, donations and involvement in the fulfillment of the chapter's goals. A recent recipient of the National Service to Youth Award, he was named earlier as a Distinguished Member of the Jeremiah Milbank Society. Jacobs has been associated with the Clubs since his three children participated in its programs during the mid-70s and 80s.

The National Service to Youth Award cited that Jacobs' "continuing concern and deep involvement has played an important part in the Club's development of its constructive activities and guidance for youth."

The Milbank Society was created to thank and recognize, on a national stage, those individuals who make gifts of \$10,000 or more to their local Boys & Girls Clubs. ■

JMG's June Seminar Will Be On Camera Analytics and Forensics



On Wednesday, June 17, JMG will host its second seminar of the year. Bosch representative Scott Glidden, will be introducing Bosch's Intelligent Video Analysis (IVA) capabilities and technology in a hands-on demonstration sure to enhance everyone's understanding of this latest advance in surveillance monitoring.

Gil Ledesma said this new Bosch product adds an analytical component to CCTV, which can be applied in a range of ways from customer service to securing an abandoned area.

"Working as an integrated part of a surveillance system," Ledesma explained, "IVA allows you to have your cameras 'focus on' such select activity as people going in the wrong direction. When and if that activity occurs, the system reacts by sending an alarm, text message or e-mail to whoever is monitoring the situation."

Other very practical applications for IVA is to have it "count" the number of people in a check-out line, to "see" if any person enters or remains in a closed area or to ensure an item is not left behind as a crowd passes through a room or area.

JMG has offered the Seminar Series since 2000 to keep its clients and their associated security personnel aware of the latest advancement in security system technology. They are held in a non-sales environment at no cost in JMG's Conference Center, from 10:00 a.m. to 2:00 p.m., with a working lunch provided.

Seating for the seminar is limited to 40, so advance reservations are recommended. Call Caroline Olearnek at 800-900-4JMG (4564) or contact her by e-mail at: colearnek@jmgsecurity.com to reserve one or more seats. ■