

Doc Magic Finds JMG Can Make Security Concerns Vanish



The morphing of information technology and security system integration is no more apparent than in the relationship between a Torrance-based mortgage document producer and JMG.

Jeremy Boyd, director of Information Technology for DocMagic Inc., is also in charge of its building security. This marks the 14th year he has been involved in security measures during his career, making him part of an apparent trend in asset protection on the client side.

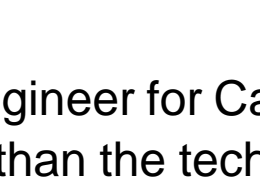
As systems integrators like JMG provide modern solutions to building and parking security needs, the bar is raised on the high-tech credentials of those who order these goods and services. By the same token, JMG has to impress these well-informed systems-oriented clients, heading IT departments, on its own expertise.

The systems-savvy Boyd has honed a simple philosophy toward the responsibility. "I'm a generalist with the security aspect and therefore seek a knowledgeable resource to rely on."

Boyd found that in JMG, which had installed the fire and burglar alarm systems in the vacant, 20,000 s.f. building that DocMagic moved into recently. With that serendipitous beginning to their relationship, JMG proved its mettle by designing to Boyd's specifications, a complete security package that included access control and an IP camera surveillance system that he can watch from his home computer.

"Working with JMG was a great experience as the entire team associated with our system installation was knowledgeable, available and responsive to our needs," Boyd acknowledged.

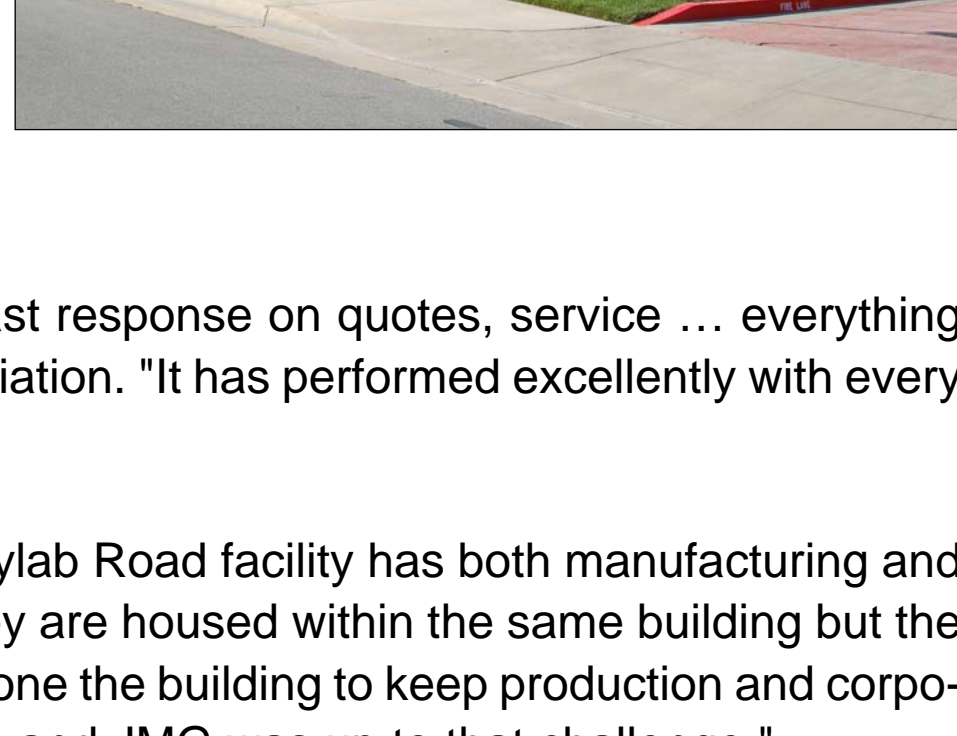
The new JMG-designed security system is not only a comfort to Boyd, but also to DocMagic's client base. The company operates nationally from this single South Bay location, and has been the mortgage industry's premier provider of loan document production and compliance technologies, almost since its founding in 1988.



JMG Serves Up Solutions to Foodservice Leader

When Eric Colbert, the facilities engineer for Cambro Manufacturing, realized he knew more about his security system than the technical representative from the company that installed it, he concluded it was time for a change.

That was about ten years ago when he turned to JMG for a fire and burglar alarm system at the Huntington Beach-based company's distribution center in City of Industry.



Since winning that bid, JMG technicians have exhibited an expertise that matched Colbert's expectations and a service ethic that has surpassed them. In fact, Cambro named JMG its Vendor of the Year for 2012.

"JMG provides reliability, consistency and fast response on quotes, service ... everything really," Colbert said of his decade long association. "It has performed excellently with every challenge presented."

Providing an example, Colbert said: "Our Skylab Road facility has both manufacturing and corporate offices on the same premises. They are housed within the same building but the staffs keep different hours. We have had to zone the building to keep production and corporate separate for safety and security reasons and JMG was up to that challenge."

Cambro, among the leading food service container makers in the world, now has all three of its buildings, totaling almost one million square feet under a customized access control system designed and installed by JMG...but not overly complicated.

"JMG custom-designed a system that's easy to troubleshoot if there is a problem," Colbert concluded indicating that's all the expertise he wants to have about his security system these days.

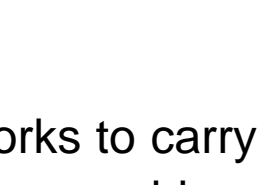


Image Access is Key Feature of ExacqVision VMS

One of the leading video surveillance systems that JMG offers is the soft-ware and hardware solution developed by Exacq Technologies. A recent update to the ExacqVision's video management system (VMS) software, includes support for multi-streaming IP cameras.

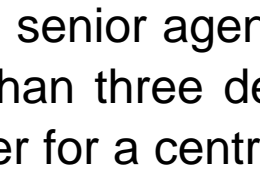


IP cameras, which use computer networks to carry audio and video to the server, can send more than one video stream, for viewing and recording.

The user may choose to monitor the low-resolution video stream from the Exacq Mobile app on an e-tablet or smart phone. The hi-resolution stream can be used to view pertinent detail from any recorded incident of interest.

The ExacqVision Pro VMS software comes pre-installed or can be purchased separately to install on commercial off-the-shelf servers running Windows or Linux.

For complete information, contact your JMG sales agent.



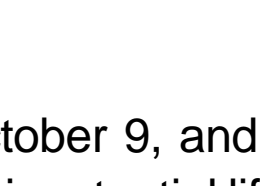
JMG Names Industry Veteran For L.A. Valley/ Ventura Territory



David Sharp has joined JMG as its senior agent in San Fernando Valley and Ventura County. Sharp has spent more than three decades in the security alarm business having begun his career as a dispatcher at a central station prior to graduating from California State University in Northridge.

In the ensuing years, he served in various capacities in the industry including as a founding partner in an installation company for eight years that served the leading system integrators in Southern California. He also was a sales representative for Digital Monitoring Products, one of our top vendors; and was most recently an executive for a security systems company based in Las Vegas.

A resident of Palmdale, Sharp is very familiar with the needs of his territory and looks forward to providing his expertise to existing and new clients of JMG.



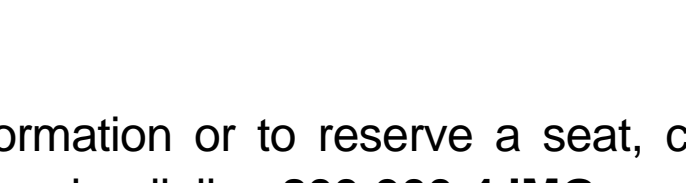
2013 JMG Seminar Begins April 17 with Business Threats

Three seminars have been scheduled for the JMG Conference Center this year beginning on April 17, with Ron Williams' presentation on "Threats to Business in the 21st Century" and "Targeted Violence Prevention."

Williams is the CEO of Talon Executive Services in Costa Mesa and a former member of the Secret Service, where he served over 23 years as an agent. During that time he investigated numerous threats against U.S. presidents and presidential candidates.



Former Secret Service Agent Ron Williams will present at next JMG seminar.



A representative from AMAG Symmetry software, who will provide an update for users of its access control and video management platforms, will follow Williams on July 10. This presentation will feature a hands-on demo as well as some useful shortcuts for inputting common commands.

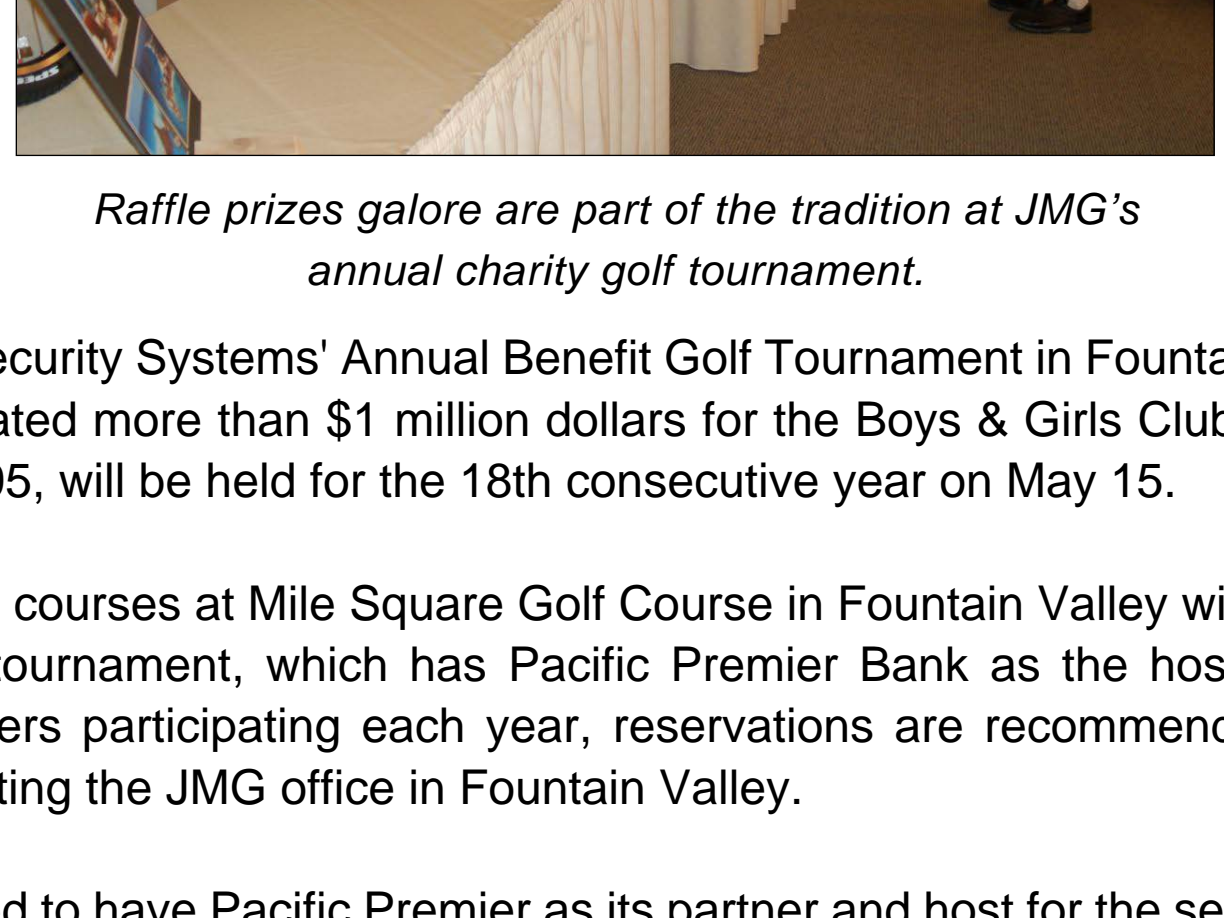
The final seminar will take place on October 9, and allow attendees to earn a certificate in CPR. EMT professionals, who share their potential life-saving techniques so that all can learn at the same pace, will conduct the training.

JMG has offered the Seminar Series since 2000 to keep its clients and associated security personnel aware of the latest advancements in security system technology and important security-related issues. Held on Wednesdays from 10 am to 2 pm, all seminars include a working lunch.

Reservations are recommended. For additional information or to reserve a seat, contact Callie Snyder at: csnyder@jmgsecurity.com or phone by dialing **800-900-4JMG**.



18th Annual JMG Benefit Golf Tourney Set for May 15

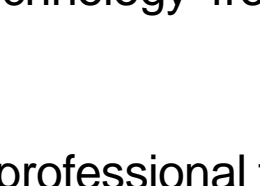


Raffle prizes galore are part of the tradition at JMG's annual charity golf tournament.

The JMG Security Systems' Annual Benefit Golf Tournament in Fountain Valley, which has generated more than \$1 million dollars for the Boys & Girls Clubs of Huntington Valley since 1995, will be held for the 18th consecutive year on May 15.

The two 18-hole courses at Mile Square Golf Course in Fountain Valley will continue to be the site of the tournament, which has Pacific Premier Bank as the host sponsor. With almost 300 golfers participating each year, reservations are recommended and can be made by contacting the JMG office in Fountain Valley.

"JMG is delighted to have Pacific Premier as its partner and host for the second year," Ken Jacobs said. "The bank's involvement enhances the golfers' experience as well as what the tournament raises to support the important work the Boys & Girls Clubs do for the youth in our communities."

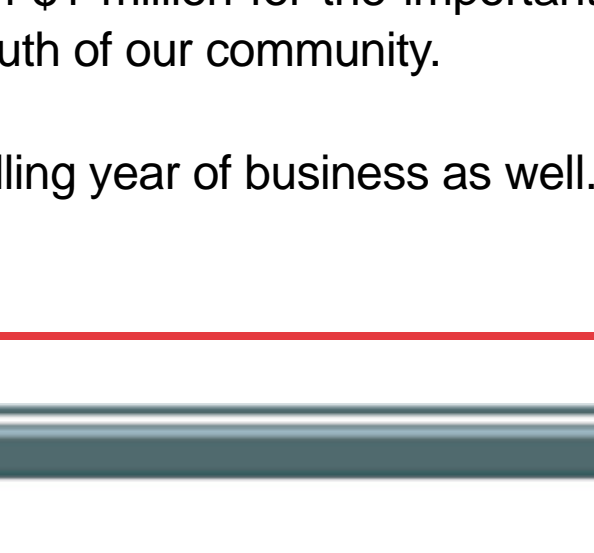


2013 To See Additional Re-Investment

by Ken Jacobs, CEO

As JMG begins its 26th year in business, we will continue to re-invest in the company to provide an unsurpassed service experience for our clients.

Our "Demo Room" will open shortly and with it comes the opportunity to "test drive" the latest technology from the leading manufacturers in our industry.



We have also added a very established professional for our northern L.A. and Ventura County territory. I'm sure all those who come in contact with David will enjoy the experience and recognize he's there to assist in their security solutions with uncommon skill and knowledge.

JMG is also continuing its partnership with Honda Center and Angel Stadium. Our role in securing the fans' safety at these venues is gratifying, as is seeing our brand flashed on their message boards.

The 18th year of organizing our benefit golf tournament for the Boys & Girls Club is upon us and I want to thank all of our sponsors and players in advance, for their continued loyalty and generosity. Over the years the event has generated more than \$1 million for the important work and services this remarkable organization provides the youth of our community.

Mike and our staff join me in wishing you a prosperous and fulfilling year of business as well.

